

ASSOCIATION REPORT ON EXAMINATION  
OF THE  
AMERICAN INTERNATIONAL INSURANCE COMPANY  
AS OF  
DECEMBER 31, 1996

EXAMINER

DONALD CARBONE  
JOSEPH M. PIRES  
ROSIE PAGHUNASAN

STATE

NEW YORK  
MISSISSIPPI  
CALIFORNIA

ZONE

NORTHEASTERN  
SOUTHEASTERN  
WESTERN

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Subcommittee, NAIC  
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2910 North 44<sup>th</sup> Street, Suite 210  
Phoenix, Arizona 85018-7256

Commissioners:

In accordance with your several instructions, an Association Examination has been made as of December 31, 1996 into the financial condition and affairs of the American International Insurance Company and the following report is respectfully submitted thereon.

REPORT ON EXAMINATION  
OF THE  
AMERICAN INTERNATIONAL INSURANCE COMPANY  
AS OF  
DECEMBER 31, 1996

EXAMINER

DONALD CARBONE

DATE OF REPORT

AUGUST 18, 2000

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STATE OF NEW YORK  
INSURANCE DEPARTMENT  
25 BEAVER STREET  
NEW YORK, NEW YORK 10004

Honorable Neil Levin  
Superintendent of Insurance  
Albany, New York 12257

Sir:

Pursuant to instructions contained in Appointment Number 21104 dated March 28, 1997, I have made an examination as of December 31, 1996, into the condition and affairs of the American International Insurance Company, a New York corporation and respectfully submit the following report thereon.

Wherever the designations "Company" or "AIIIC" appears in this report, they should be understood to indicate American International Insurance Company.

## 1. SCOPE OF EXAMINATION

The prior examination was conducted as of December 31, 1991. This examination covered the five- year period from January 1, 1992 to December 31, 1996. Transactions subsequent to this period were reviewed where deemed appropriate.

The examination comprised a complete verification of assets and liabilities as of December 31, 1996, a review of income and disbursements deemed necessary to accomplish such verification and utilized, to the extent considered appropriate, work performed by the Company's independent certified public accountants. A review or audit was also made of the following items as called for in the Examiners Handbook of the National Association of Insurance Commissioners ("N.A.I.C."):

- History of the Company
- Management and control
- Corporate records
- Fidelity bond and other insurance
- Employees' welfare and pension plans
- Territory and plan of operation
- Market conduct activities
- Growth of the Company
- Business in force
- Loss experience
- Reinsurance
- Accounts and records

The Company's home office is located at 70 Pine Street, New York, NY 10270. On May 3, 1990, the Company requested permission to move its books and records outside of New York State pursuant to Section 325(b) of the New York Insurance Law. The Department approved the request for the Company to move its records outside New York State on June 12, 1990. Therefore, the examination was conducted at the administration office of the Company located at 505 Carr Road, Wilmington, Delaware 19809.

This report on examination is confined to financial statements and comments on those matters that involve departures from laws, regulations or rules, or which are deemed to require explanation or description.

A review was also made to ascertain what action was taken by the Company with regard to comments in the prior report on examination.

## **2. DESCRIPTION OF COMPANY**

The Company was incorporated in New York on September 19, 1985 as The Belgian General Insurance Company (BGIC). It began business with a capital of \$500,000 consisting of 1,000 shares of common stock with a par value of \$500 per share.

Effective September 30, 1985, the Compagnie Belge D'Assurances Generales "Incendie, Accident Et Risques Divers" of Belgium, which conducted business in the United States via a United States Branch, entered into a Domestication Agreement whereby it transferred all the assets and liabilities of its United States Branch to BGIC, in return for all of the outstanding shares of common stock of BGIC. This Department approved this agreement as of that date.

On January 8, 1986, American International Group, Inc. (AIG) purchased the aforementioned 1,000 shares of capital stock from the Compagnie Belge D'Assurances Generales "Incendie, Accident Et Risques Divers" of Belgium to become the new sole shareholder of BGIC.

On February 24, 1986, BGIC's authorized capital was increased to \$2,500,000. This increase in authorized capital was composed of 5,000 shares of common stock with a par value of \$500 per share and was approved by this Department on March 14, 1986.

On April 22, 1986, pursuant to the terms provided under the acquisition agreement with AIG, BGIC's name was changed to American International Insurance Company, the Company's present corporate title. The Department approved the change in name on May 14, 1986.

On April 1, 1987, AIG sold its ownership of the Company to its wholly owned domestic insurance subsidiaries as follows:

| <u>Shareholder</u>                      | <u>Percent owned</u> |
|---|----------------------|
| Commerce and Industry Insurance Company | 50%                  |
| American Home Assurance Company         | 25                   |
| AIU Insurance Company                   | <u>25</u>            |
| Total                                   | 100%                 |

On March 24, 1992 AIIC amended its charter to increase its capital paid up to \$5,000,000, consisting of 5,000 shares of common stock with a par value of \$1,000 per share, all issued to AIG affiliates as stated above. However, it was noted that the Company reported the components of such paid-up capital in the General Interrogatories Section of its 1996, 1997 and 1998 annual statements incorrectly. The Company reported having paid-up capital of \$5,000,000 consisting of 5,000,000 shares of common stock with a par value of \$1 per share, instead of 5,000 shares of common stock a the par value of \$1,000

per share. It is recommended the Company report the proper number of shares of its authorized and issued capital common stock and the proper par value per share of such stock in its future annual statements.

A. Management

Pursuant to the charter and by-laws of the Company, corporate powers shall be exercised by a board of directors consisting of not less than thirteen nor more than twenty-one members. The following were members of the board of directors as of December 31, 1996:

| <u>Name and Residence</u>              | <u>Principal Occupation</u>                                     |
|--|---|
| Florence A. Davis<br>Brooklyn, NY      | Vice President and General Counsel,<br>AIG, Inc.                |
| Maurice R. Greenberg<br>New York, NY   | Chairman of the Board and Chief Executive Officer,<br>AIG, Inc. |
| Edwin Alfred G. Manton<br>New York, NY | Senior Adviser,<br>AIG, Inc.                                    |
| Edward E. Matthews<br>Princeton, NJ    | Director and Vice Chairman,<br>AIG, Inc.                        |
| Win J. Neuger<br>Princeton, NJ         | Senior Vice President,<br>AIG, Inc.                             |
| Howard I. Smith<br>Woodbury , NJ       | Senior Vice President and Comptroller,<br>AIG, Inc.             |
| Thomas R. Tizzio<br>Middletown, NJ     | President,<br>AIG, Inc.   |
| Ernest E. Stempel<br>Pembrok, Bermuda  | Senior Advisor,<br>AIG, Inc.                                    |
| Robert M. Sandler<br>Bridgewater, NJ   | Senior Vice President,<br>AIG, Inc.                             |
| David J. Walsh<br>Morristown, NJ       | Senior Vice President,<br>AIG, Inc.                             |
| Jacob E. Hansen<br>Greenville, DE      | President,<br>AIG Marketing, Inc.                               |

Robert J. O'Connell  
Fairfield, CT

President and Chief Executive Officer,  
American International Life Assurance Company of New  
York

Glenn A. Pfeil  
Wilmington, DE

Vice President, Treasurer and Controller,  
AIG, Marketing, Inc.

It was noted that the Company's board had only twelve members at year-end in 1992, 1993, and 1994. This was in violation of Section 1202(a)(2) of the New York Insurance Law and Section V of the Company's charter which states in part:

"The corporate powers of this Company shall be exercised by a Board of Directors consisting of not less than thirteen (13) members nor more than twenty-one (21) members..."

A comment was made in the prior report on examination recommending that the Company maintain thirteen directors in accordance with its charter and Section 1202 of the New York Insurance Law. However, it was noted that the Company complied with its charter and Section 1202 of the New York Insurance Law in 1995 and 1996 and had adequate number of directors in its board in 1995 and 1996.

A review of the attendance records at the board of directors' meetings held during the period under examination revealed that all meetings were well attended. However, as noted below, Directors Maurice R. Greenberg, J. Ernest Hansen and Glenn A. Pfeil attended less than half of the regular meetings they were eligible to attend during the period under review.

| Directors            | 1992 | 1993 | 1994 | 1995 | 1996 | Total   |
|----------------------|------|------|------|------|------|---------|
| Maurice R. Greenberg | 1    | 0    | 1    | 1    | 1    | 4 of 12 |
| J. Ernest Hansen     | 1    | 4    | 2    | 1    | 1    | 9 of 19 |
| Glenn A. Pfeil       | N/A  | N/A  | N/A  | N/A  | 0    | 0 of 3  |

Members of the board have fiduciary responsibilities and must evince an on-going interest in the affairs of the insurer. It is essential that board members attend meetings consistently and set forth their

views on relevant matters so that the board may reach appropriate policy decisions. Individuals who fail to attend at least one-half of the board's regular meetings, unless appropriately excused, do not fulfill such criteria. It is recommended that board members who are unable or unwilling to attend meetings consistently should resign or be replaced.

The senior officers of the Company at December 31, 1996 were as follows:

| <u>Name</u>        | <u>Title</u>                             |
|--------------------|--|
| Jacob E. Hansen    | President                                |
| Elizabeth M. Tuck  | Secretary                                |
| Glenn A. Pfeil     | Vice President, Treasurer and Controller |
| Edward E. Matthews | Senior Vice President                    |
| John G. Colona     | Vice President-Marketing                 |
| Esta L. Cain       | Vice President, General Counsel          |
| Gary L. Willoughby | Vice President-Claims                    |
| Donald W. Procopio | Vice President-Actuary                   |
| David Walsh        | Senior Vice President                    |

B. Territory and Plan of Operation

The Company is authorized to transact the kinds of business as specified in the following numbered paragraphs of Section 1113(a) of the New York Insurance Law:

| <u>Paragraph</u> | <u>Line of Business</u>                        |
|------------------|--|
| 3                | Accident and health                            |
| 4                | Fire   |
| 5                | Miscellaneous property                         |
| 6                | Water damage                                   |
| 7                | Burglary and theft                             |
| 8                | Glass  |
| 9                | Boiler and machinery                           |
| 10               | Elevator                                       |
| 11               | Animal   |
| 12               | Collision                                      |
| 13               | Personal injury liability                      |
| 14               | Property damage liability                      |
| 15               | Workers' compensation and employers' liability |
| 16               | Fidelity and surety                            |

| <u>Paragraph</u> | <u>Line of Business</u>         |
|------------------|---------------------------------|
| 17               | Credit                          |
| 19               | Motor vehicle and aircraft      |
| 20               | Marine                          |
| 21               | Marine protection and indemnity |

The Company is also authorized to write workers' compensation insurance as may be incident to coverages contemplated under paragraphs 20 and 21 of Section 1113, including insurance, described in the Longshoremen's and Harbor Workers' Compensation Act and the kinds of insurance and reinsurance of every kind or description, except with respect to life insurance, title insurance and contracts for the payment of annuities, as specified in Section 4102(c) of the New York Insurance Law. The Company is authorized to transact within the State of New York the business of special risk insurance as defined in Article 63 of the New York Insurance Law.

Based upon the lines of business for which the Company is licensed, and the Company's current capital structure, and pursuant to the requirements of Articles 13 and 41 of the New York Insurance Law, American International Insurance Company is required to maintain a minimum surplus to policyholders in the amount of \$35,000,000.

In addition to New York and the District of Columbia, the Company is authorized to transact business in all states except California, Kansas, Maine, New Jersey, North Carolina, Ohio, Oregon, Tennessee, Vermont, Virginia and Wyoming. Approximately 94% of the Company's direct writings in 1996 were concentrated in Arizona, Florida, Michigan, Mississippi, New York, Pennsylvania and Texas. The following schedule shows the direct premiums written (in thousands), by calendar year, during the period covered by this examination, in New York State and countrywide and the percentage which the New York State premiums bears to the countrywide premiums:

Direct Premiums Written (\$000's omitted)

|                                       | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>1995</u> | <u>1996</u> |
|---------------------------------------|-------------|-------------|-------------|-------------|-------------|
| New York State                        | \$56        | \$770       | \$2,789     | \$4,280     | \$5,133     |
| Countrywide                           | \$21,596    | \$38,842    | \$85,711    | \$70,586    | \$69,449    |
| % of New York State<br>to Countrywide | 0.26%       | 1.98%       | 3.25%       | 6.06%       | 7.39%       |

The Company writes and assumes personal lines auto and homeowners' insurance, which is marketed by AIG Marketing, Inc. (AIGM), an affiliate. AIGM provides all administrative and underwriting services associated with this business; claims services are handled by AIG Claims Services, an affiliate.

C. Reinsurance

Assumed Reinsurance

The Company assumes 100% of the mass marketing business written by American Interanational South Insurance Company, New Hampshire Insurance Company, American Home Assurance Company, National Union Fire Insurance Company of Pittsburgh, Pennsylvania, Commerce and Industry Insurance Company, Birmingham Fire Insurance Company of Pennsylvania, The Insurance Company of the State of Pennsylvania and AIU Insurance Company. The Company assumes New York State Limited Assignment Distribution (LAD) assigned risk auto business from AIU Insurance Company, American Home Assurance Company and Eagle Insurance Company. The Company is also an approved (LAD) carrier in Delaware, Pennsylvania and Texas. In addition, the Company assumes 10% of the business written by 20th Century Insurance Company, a non-affiliate.

The Company participated in a reinsurance agreement with the AIG Hawaii Insurance Company (AIG Hawaii) whereby AIC assumed 50% of AIG Hawaii's business. The agreement was amended in December 1990 to increase the Company's participation to 75%. It was amended again in January 1995 to reduce the Company participation to 50%. The agreement was subsequently terminated, effective December 31, 1996 and replaced by an inter-company pooling agreement.

The Schedule F data as reported in the Company's annual statements filed for the year 1992 through 1996 were found to accurately reflect its reinsurance transactions.

The examiner reviewed all assumed reinsurance contracts effected during the examination period. These contracts all contained the required standard clauses, including insolvency clauses, thus meeting the requirements of Section 1308 of the New York Insurance Law. In addition, the Department has approved all of the assumed reinsurance treaties with the affiliates.

#### Inter-Company Pooling Agreement

The Company participates in an Inter-Company Pooling Agreement which was effective December 31, 1996. The agreement provides that business written by the participants is pooled with the combined premiums, losses and expenses pro-rated on the basis of the stated percentages. As of December 31, 1996, the insurers included in this pooling agreement and their participation were as follows:

| <u>Company</u>  | <u>Percentage of Participation</u> |
|---|------------------------------------|
| American International Insurance Company                    | 61%                                |
| New Hampshire Indemnity Company, Inc.                       | 23%                                |
| AIG Hawaii Insurance Company, Inc.                          | 11%                                |
| American International Insurance Company of California Inc. | 3%                                 |
| Minnesota Insurance Company                                 | <u>2%</u>                          |
| Total   | <u>100%</u>                        |

Upon reviewing the inter-company pooling agreement and pooling entries made in December 1996 and 1997, it was noted that the Company did not implement the inter-company pool in accordance with the inter-company pooling agreement approved by the Department on August 20, 1996. Certain accounts such as agents' balances were not pooled. The Company's incorrect accounting for this resulted in its surplus as regards policyholders being overstated by \$3,658,926 as of December 31, 1996. This amount was deemed immaterial and no examination change was made to the financial statements contained herein. However, it is recommended that the Company implement the pool in accordance with the terms of the inter-company agreement and collect from the pool members the monies due to the Company plus an appropriate amount of interest.

#### Ceded Reinsurance

In 1991, AIIC entered into an agreement to reinsure Colonial Penn Insurance Company ("CPI"), a non-affiliated company, on certain LAD assigned risk automobile business. One-half of the business assumed by the Company was retroceded to Eagle Insurance Company, an affiliate.

In June 1995, the Company entered into a Foreign National Quota Share Treaty with AIU Insurance Company Japan ("AIU"), whereby AIU assumed 50% of policies incepting in 1995 and onwards, covering all personal automobile and property insurance accepted or renewed by AIIC covering Foreign Nationals under a scheme agreed between AIU Insurance Japan ("AIU") and AIIC.

In December 1996, the Company entered a quota share agreement with National Union Fire Insurance Company of Pittsburgh, PA (“National Union”), whereby National Union assumed 25% of the net liability under all exposures from the entire inter-company pool in January 1997.

In addition to the aforementioned reinsurance agreements, the Company reinsures certain risks with several unaffiliated companies. Such arrangements serve to limit the Company’s maximum loss on catastrophes, large risks and unusually hazardous risks.

The examiner reviewed all ceded reinsurance contracts and noted that they all were in compliance with Section 1308 of the New York Insurance Law.

At December 31, 1996, the Company had the following ceded reinsurance programs in effect:

| <u>Treaty</u>                                   | <u>Cessions</u>   |
|---|---|
| Quota Share<br>100% Authorized                  | 50% quota share of LAD and CLAD business for various states   |
| Quota Share<br>100% Authorized                  | 50% quota share of personal auto business under Master Motorist Program   |
| Quota Share<br>100% Authorized                  | 25% of all exposures in force on 12/31/96 and written on 1/1/97 and subsequent from the entire inter-company pool   |
| Quota Share<br>100% Authorized                  | 50% quota share of personal auto and property on losses within the United States and possessions  |
| Personal Umbrella<br>100% Authorized            | 90% of \$1,000,000 each occurrence<br>Above \$1,000,000:<br>90% of the first \$1,000,000 each occurrence and<br>100% of the difference between the policy limit and \$1,000,000 each occurrence |
| Aggregate Loss<br>Ratio<br>100%<br>Unauthorized | 100% excess loss of aggregate loss ratio in excess of 92.7%, up to a further 10% of loss ratio.   |

|   |  |
|---|--|
| Aggregate Excess<br>100% Authorized   | 100% liability for the ultimate net loss paid and outstanding subsequent to<br>12/31/89<br>Apply only to losses with accident date of 1989 and prior |
| Aggregate Excess<br>100% Authorized   | 100% liability for the ultimate net loss paid and outstanding subsequent to<br>12/31/88<br>Apply only to losses with accident date of 1988 and prior |
| Excess Property<br>Catastrophe<br>First Layer<br>48% Authorized<br>52%<br>Unauthorized  | 95% of \$5,000,000 excess of \$5,000,000 of any loss occurrence  |
| Excess Property<br>Catastrophe<br>Second Layer<br>53% Authorized<br>47%<br>Unauthorized | 95% of \$10,000,000 excess of \$10,000,000 of any loss occurrence  |
| Excess Property<br>Catastrophe<br>Third Layer<br>41% Authorized<br>59%<br>Unauthorized  | 95% of \$15,000,000 excess of \$20,000,000 of any occurrence   |

#### D. Holding Company System

The capital stock of American International Insurance Company is owned by Commerce and Industry Insurance Company (50%), American Home Assurance Company (25%) and AIU Insurance Company (25%), and is ultimately controlled by AIG, Inc., a Delaware holding company organized in 1967.

The Company, in turn, owns the common stocks of the following companies, which are part of the AIG holding company system:

|  |         |
|--|---------|
| Minnesota Insurance Company                            | 100.00% |
| American International Insurance Company of California | 100.00% |

The Company acquired ownership of the two insurance companies in 1994. Upon examination, it was noted that AIC overstated the market values of the common stocks of the two insurance companies by \$1,590,722. Section 1414(c)(2) of the New York Insurance Law states in pertinent part:

“ ... shares of insurance company not so registered shall be valued at the lesser of its market value or book value as shown by its last annual statement...”

It is recommended that the Company report the values of its insurance subsidiaries in accordance with Section 1414(c)(2) of the New York Insurance Law. The amount was deemed immaterial to the balance sheet and therefore no adjustment was necessary.

As of December 31, 1996, the Company had the following agreements with its affiliates in place:

Management agreement with “AIGM”

Under this agreement, AIGM provides all administrative and underwriting services, for the Company’s voluntary business, except claims.

Claim Service Agreement with “AIG Claims Services”

Under this agreement, AIG Claims Services handled all claims on voluntary business.

Management Agreement with “The Robert Plan”

Under this agreement, The Robert Plan provides all administrative and underwriting services, for the Company’s assigned risk business, except claims.

### Claim Service Agreement with “Material Damage Adjustment Corp.”

Under this agreement, Material Damage Adjustment Corp. processed all claims on assigned risk business.

### Tax Allocation Agreement

A tax payment allocation agreement with AIG provides for equitable treatment under the consolidated tax return filed by the parent.

### Investment Agreement

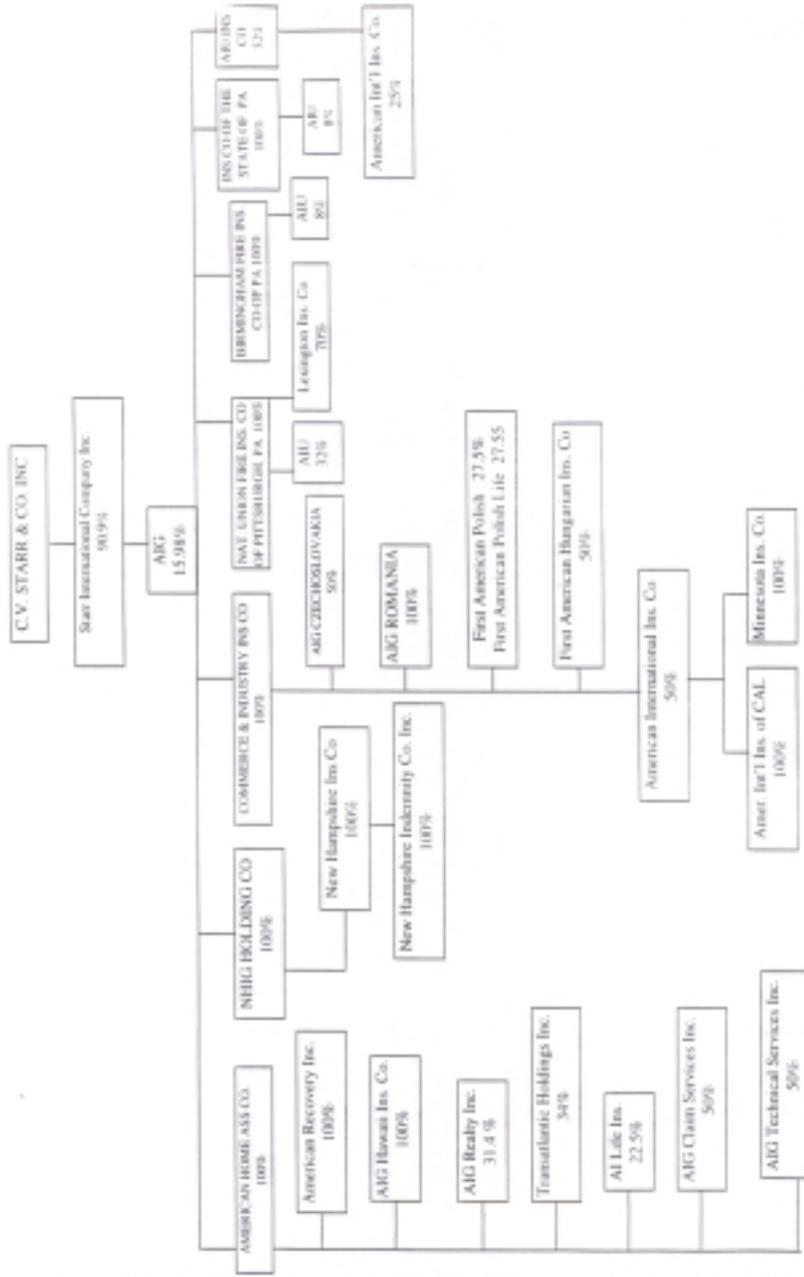
Under the terms of this agreement, AIIC’s investments are managed by AIG Global Investors, Inc. (AIG Global), an affiliate.

### Revolving Credit Agreement

During 1994, AIIC entered into a revolving credit agreement with AIGM. Under this agreement, borrowings must be less than 5% of admitted assets as of December 31, 1994. Interest charged on the outstanding principal balance is 6% and payable quarterly.

The Department approved all of the above agreements. A review was made of the Company’s transactions with companies within the holding company system and compliance with the requirements of Article 15 of the New York Insurance Law. No exceptions were noted.

The following partial organizational chart shows the Company’s position in the holding company system:



E. Significant Operating Ratios

The following ratios have been computed as of December 31, 1996, based upon the results of this examination:

|  |           |
|--|-----------|
| Net premiums written in 1996 to Surplus as regards policyholders     | 2.85 to 1 |
| Liabilities to Liquid assets   | 112%*     |
| Premiums in course of collection to Surplus as regards policyholders | 258%*     |

It was noted that two of the three ratios fall outside of the benchmark ranges as set forth in the Insurance Regulatory Information System of the N.A.I.C. It was due to the implementation of the inter-company pool on December 31, 1996.

The underwriting ratios presented below are on an earned-incurred basis and encompass the five years period covered by this examination:

|                                      | <u>Amounts</u>         | <u>Ratios</u>  |
|--------------------------------------|------------------------|----------------|
| Losses incurred                      | \$1,143,179,510        | 74.55%         |
| Loss adjustment expenses incurred    | 213,002,249            | 13.89          |
| Other underwriting expenses incurred | 352,415,966            | 22.98          |
| Aggregate write-ins - LAD fees       | (139,852,562)          | (9.12)         |
| Net underwriting loss                | <u>(35,208,077)</u>    | <u>(2.30)</u>  |
| Premiums earned                      | <u>\$1,533,537,086</u> | <u>100.00%</u> |

F. Abandoned Property Law

Section 1316 of the captioned law required certain unclaimed insurance proceeds to be reported to the State of New York by April 1 of each year. A review of the filing for the period under examination indicated that the Company did not make any abandoned property filings with the State of New York in accordance with the captioned law. Therefore, it is recommended that the Company comply with Section 1316 of the Abandoned Property Law and file with the State of New York any checks or drafts that have been outstanding for more than three years.

G. Section 310 of New York Insurance Law

During the course of the examination, examiners experienced considerable delays in obtaining certain examination material. Many items were given to the examiners several months after initial requests and follow up memoranda. On August 31, 1998, September 30, 1998 and again on February 1, 1999, management was reminded of its obligation to comply with Section 310 on the Insurance Law, which states, in part as follows:

“Any examiner authorized by the superintendent shall be given convenient access at all reasonable hours to the books, records, files, securities and other documents of such insurer or other person, including those of any affiliated or subsidiary companies, thereof, which are relevant to the examination...”

“The officers and agents of such insurer or other person shall facilitate such examination and aid such examiners in conducting the same so far as it is in their power to do so.”

Although management attributed the delay to personnel turnover, it is recommended that the Company comply with the provisions of Section 310 of the New York Insurance Law.

#### H. Valuation of Securities

It was noted that the Company has not submitted all securities for valuation in accordance with the procedures set forth in the Valuation of Securities manual compiled by the NAIC Valuation of Securities (EX4) Task Force. It is recommended that the Company submit all the securities for valuation in accordance with the procedures set forth in the NAIC Valuation of Securities Manual.

#### I. Actuarial Data Reconciliation

A major aspect of the loss and loss adjustment reserve review was an attempt to reconcile the Company's statistical data, that was provided for examination analysis, to the Company's annual statement. The reconciliation was difficult because of the many varying business relationships between the Company and the affiliated and non-affiliated companies through which it writes business. This difficulty was compounded by the fact the inter-company pooling agreement commenced on December 31, 1996, resulting in a series of adjustments to the statements of the Company and other companies in the inter-company pool.

Although the Company's actuarial reconciliation was accurate, it is recommended that the Company continue in its effort to streamline its process to make their reconciliation clear.

### **13. FINANCIAL STATEMENTS**

#### A. Balance Sheet

The following shows the assets, liabilities and surplus as regards policyholders determined by this examination as of December 31, 1996, and as reported by the Company:

| <u>Assets</u>   | <u>Ledger<br/>Assets</u> | <u>Non-Ledger<br/>Assets</u> | <u>Not-Admitted<br/>Assets</u> | <u>Net-Admitted<br/>Assets</u> |
|---|--------------------------|------------------------------|--------------------------------|--------------------------------|
| Bonds   | \$519,672,406            | \$                           | \$                             | \$519,672,406                  |
| Stocks: Preferred   | 2,500,000                |                              |                                | 2,500,000                      |
| Common  | 11,242,360               | 989,873                      |                                | 12,232,233                     |
| Cash on hand and on deposit   | 0                        |                              |                                | 0                              |
| Short-term investments  | 821,490                  |                              |                                | 821,490                        |
| Other invested assets   | 44,255,561               | (81,079)                     |                                | 44,174,482                     |
| Premiums, agents' balances<br>in course of collection                                 | 48,744,751               |                              |                                | 48,744,751                     |
| Premiums, agents' balances<br>and installments booked but<br>deferred and not yet due | 22,806,615               |                              |                                | 22,806,615                     |
| Reinsurance recoverable on<br>loss payments   | (187,302,140)            |                              |                                | (187,302,140)                  |
| EDP equipment   | 127,833                  |                              | 127,833                        | 0                              |
| Interest, dividends and real<br>estate income due and<br>accrued                      |                          | 9,062,455                    |                                | 9,062,455                      |
| Receivable from parent,<br>subsidiaries and affiliates                                | 5,036,643                |                              |                                | 5,036,643                      |
| Other assets non-admitted   | 93,324                   |                              | 93,324                         | 0                              |
| Losses paid reserve but not<br>processed  | <u>8,678,122</u>         |                              |                                | <u>8,678,122</u>               |
| Total assets  | <u>\$476,676,965</u>     | <u>\$9,971,249</u>           | <u>\$221,157</u>               | <u>\$486,427,057</u>           |

Liabilities

|   |                      |
|---|----------------------|
| Losses  | \$294,873,657        |
| Reinsurance payable on paid loss and loss adjustment expenses | (107,329,002)        |
| Loss adjustment expenses                                      | 33,758,114           |
| Other expenses  | 811,937              |
| Taxes, licenses and fees                                      | 1,910,402            |
| Unearned premiums   | 104,765,202          |
| Drafts outstanding  | 6,573,431            |
| Payable to affiliates   | 56,478               |
| Reserve for outstanding checks                                | <u>1,041,413</u>     |
| Total liabilities   | <u>\$336,461,632</u> |

Policyholders' Surplus

|                                       |                      |
|---------------------------------------|----------------------|
| Capital paid up                       | \$ 5,000,000         |
| Gross paid in and contributed surplus | 89,550,000           |
| Unassigned funds                      | <u>55,415,425</u>    |
| Surplus as regards policyholders      | <u>\$149,965,425</u> |
| Total liabilities and surplus         | <u>\$486,427,057</u> |

NOTE: The Internal Revenue Service has completed its audits of AIG, Inc. and its subsidiaries' consolidated income tax returns through tax year 1986. The IRS audits for period 1987-1990 are currently at the appellate level of the IRS. The IRS audits for period 1991-1993 are currently at the field audit level. All material adjustments, if any, made subsequent to the date of the examination and arising from said audits, are reflected in the financial statements included in this report. Audit covering tax year 1994 and beyond has yet to commence. Except for any impact which might result from the examination changes contained in this report, the examiner is unaware of any potential exposure of the Company to any further tax assessment and no liability has been established herein relative to such contingency.

B. Underwriting and Investment Exhibit

Surplus as regards policyholders increased \$88,921,635, during the five-year period, January 1, 1992 through December 31, 1996, detailed as follows:

Statement of Income

Underwriting Income

|                                      |                      |                      |
|--------------------------------------|----------------------|----------------------|
| Premiums earned                      |                      | \$1,533,537,086      |
| Deductions:                          |                      |                      |
| Losses incurred                      | \$1,143,179,510      |                      |
| Loss adjustment expenses incurred    | 213,002,249          |                      |
| Other underwriting expenses incurred | 352,415,966          |                      |
| Aggregate write-ins LAD fees         | <u>(139,852,562)</u> |                      |
| Total underwriting deductions        |                      | <u>1,568,745,163</u> |
| Net underwriting loss                |                      | \$(35,208,077)       |

Investment Income

|  |                  |                      |
|--|------------------|----------------------|
| Net investment income earned                       | \$116,892,382    |                      |
| Net realized capital gains                         | <u>4,053,314</u> |                      |
| Net investment gain                                |                  | <u>\$120,945,696</u> |
| Net income before federal and foreign income taxes |                  | \$85,737,619         |
| Federal and foreign income taxes incurred          |                  | <u>(5,837,898)</u>   |
| Net income   |                  | <u>\$79,899,721</u>  |

Capital and Surplus Account

|   |                             |                              |                      |
|---|-----------------------------|------------------------------|----------------------|
| Surplus as regards policyholders, per report on examination,<br>as of December 31, 1991 |                             |                              | \$61,043,790         |
|   | <u>Gains in<br/>Surplus</u> | <u>Losses in<br/>Surplus</u> |                      |
| Net income  | \$79,899,721                | \$                           |                      |
| Net unrealized capital gains  | 908,795                     |                              |                      |
| Change in not admitted assets   |                             | 221,157                      |                      |
| Change in liability for reinsurance   | 27,276                      |                              |                      |
| Change in liability   | 8,307,000                   |                              |                      |
| Capital changes: paid in  | 2,500,000                   |                              |                      |
| Surplus adjustment: stock dividend  | <u>                    </u> | <u>2,500,000</u>             |                      |
| Total gains and losses  | <u>\$91,642,792</u>         | <u>\$2,721,157</u>           |                      |
| Net increase in surplus as regards<br>policyholders                                     |                             |                              | <u>88,921,635</u>    |
| Surplus as regards policyholders, per report on examination,<br>as of December 31, 1996 |                             |                              | <u>\$149,965,425</u> |

#### **4. LOSSES AND LOSS ADJUSTMENT EXPENSES**

The examination liabilities for the losses and loss adjustment expenses, in the amounts of \$294,873,657 and \$33,758,114, respectively, are the same amounts reported by the company in its 1996 filed annual statement.

The examination reserves were calculated in accordance with generally accepted actuarial principles and practices and were based on statistical information contained in the Company's sworn to and filed annual statements and their internal statistics. The techniques employed projections of ultimate costs by accident year and subtracted, therefrom, losses paid through the examination date. The results indicated that the reserves as established by the Company were adequate.

#### **5. MARKET CONDUCT ACTIVITIES**

In the course of this examination, a review was made of the manner in which the Company conducts its business and fulfills its contractual obligations to policyholders and claimants. The review was general in nature and is not to be construed to encompass the more precise scope of a market conduct investigation.

The general review was directed at practices of the Company in the following major areas:

- A. Sales and advertising
- B. Underwriting
- C. Rating
- D. Treatment of policyholders and claimants

No problem areas were encountered.

## **6. COMPLIANCE WITH PRIOR REPORT ON EXAMINATION**

The following recommendations cited in the prior report on examination as of December 31, 1991, which have been acted upon are summarized below (page numbers refer to the prior report):

| <u>ITEM</u>  | <u>PAGE NO.</u> |
|--|-----------------|
| <p>A. It is recommended that the Company maintain thirteen directors in accordance with its charter and Section 1202 of the New York Insurance Law.</p> <p>The Company did not comply with this recommendation from 1992 to 1994. The Company's board had only twelve members at year-end in 1992, 1993, and 1994. However, the Company complied with this recommendation in 1995 and 1996</p> | 4               |
| <p>B. It is recommended that the Company allocate its expenses in accordance with Department Regulation 30.</p> <p>The Company has complied with this recommendation.</p>  | 11              |
| <p>C. The Company reported a negative balance for the asset cash on hand and on deposit.</p> <p>It is recommended that the Company report a liability for any overdrafts of its bank accounts.</p> <p>The Company has complied with this recommendation.</p>   | 11              |

## 7. SUMMARY OF COMMENTS AND RECOMMENDATIONS

| <u>ITEM</u>   | <u>PAGE NO.</u> |
|---|-----------------|
| <p>A. <u>Description of the Company</u></p> <p>It is recommended the Company report the proper number of shares of its authorized and issued capital common stock and the proper par value per share of such stock in its future annual statements.</p>   | 5               |
| <p>B. <u>Board of Directors Meeting</u></p> <p>It is recommended that board members who are unable or unwilling to attend meetings consistently should resign or be replaced</p>  | 7               |
| <p>C. <u>Inter-Company Pool</u></p> <p>It is recommended that the Company implement the pool in accordance with the terms of the inter-company agreement and collect from the pool members the monies due to the Company plus an appropriate amount of interest.</p>  | 11              |
| <p>D. <u>Holding Company System</u></p> <p>It is recommended that the Company report the value of its insurance subsidiaries in accordance with Section 1414(c)(2) of the New York Insurance Law.</p>   | 14              |
| <p>E.. <u>Abandoned Property Law</u></p> <p>It is recommended that the Company comply with Section 1316 of the Abandoned Property Law and file, with the State of New York, any checks or drafts that have been outstanding for three or more years.</p>  | 18              |
| <p>F. <u>Section 310 of the New York Insurance Law</u></p> <p>Although management attributed the delay to personnel turnover, it is recommended that the Company comply with Section 310(a)(2), (3) and (4) of the New York Insurance Law and cooperate fully with the New York Insurance Examiners in all future examinations and correspondences.</p> | 18              |

| <u>ITEM</u> |  | <u>PAGE NO.</u> |
|-------------|--|-----------------|
| G.          | <u>Valuation of Securities</u>   | 19              |
| .           | It is recommended that the Company submit all the securities for valuation in accordance with the procedures set forth in the NAIC Valuation of Securities Manual.                 |                 |
| H.          | <u>Actuarial Data Reconciliation</u>   | 19              |
|             | Although the Company's actuarial reconciliation was accurate, it is recommended that the Company continue its effort to streamline its process to make their reconciliation clear. |                 |

Respectfully submitted,

\_\_\_\_\_/S/\_\_\_\_\_

Donald Carbone, CFE, CIE

Principal Insurance Examiner

STATE OF NEW YORK    )  
                                  )SS.  
                                  )  
COUNTY OF NEW YORK )

DONALD CARBONE, being duly sworn, deposes and says that the foregoing report submitted by him is true to the best of his knowledge and belief.

\_\_\_\_\_/S/\_\_\_\_\_

Donald Carbone

Respectfully submitted,

\_\_\_\_\_/S/\_\_\_\_\_

Rosie Paghunasan, CFE

Senior Insurance Examiner

STATE OF CALIFORNIA    )  
                                  )SS.  
                                  )  
COUNTY OF LOS ANGELES )

ROSIE PAGHUNASAN, being duly sworn, deposes and says that the foregoing report submitted by her is true to the best of her knowledge and belief.

\_\_\_\_\_/S/\_\_\_\_\_

Rosie Paghunasan

Respectfully submitted,

\_\_\_\_\_/S/\_\_\_\_\_

Joseph Pires, CFE, CIE

Mississippi Insurance Examiner

STATE OF MISSISSIPPI )

)SS.

)

COUNTY OF HINDS )

JOE PIRES, being duly sworn, deposes and says that the foregoing report submitted by him is true to the best of his knowledge and belief.

\_\_\_\_\_/S/\_\_\_\_\_

Joseph Pires, CFE, CIE

Appointment No. 21104

STATE OF NEW YORK  
INSURANCE DEPARTMENT

I, GREGORY V. SERIO, Acting Superintendent of Insurance of the State of New York, pursuant to the provisions of the Insurance Law, do hereby appoint:

Donald Carbone

as proper person to examine into the affairs of the

**AMERICAN INTERNATIONAL INSURANCE COMPANY**

and to make a report to me in writing of the condition of the said

**Company**

with such other information as he shall deem requisite.

In Witness Whereof, I have hereunto subscribed by the name and affixed the official Seal of this Department, at the City of New York,



this 28th day of March, 1997

GREGORY V. SERIO

Acting Superintendent of Insurance

  
(by) Deputy Superintendent