## **REPORT ON EXAMINATION**

## OF THE

## AVIVA INSURANCE COMPANY OF CANADA UNITED STATES BRANCH

## AS OF

DECEMBER 31, 2009

DATE OF REPORT

EXAMINER

MARCH 18, 2011

SHEIK MOHAMED

## TABLE OF CONTENTS

## ITEM NO.

## PAGE NO.

1.	Scope of examination	2
2.	Description of Branch	3
	<ul> <li>A. Management</li> <li>B. Territory and plan of operation</li> <li>C. Reinsurance</li> <li>D. Holding company system</li> <li>E. Significant operating ratios</li> <li>F. Accounts and records</li> </ul>	3 5 6 7 10 10
3.	Financial statements	12
	<ul><li>A. Balance sheet</li><li>B. Statement of income</li><li>C. Capital and surplus</li><li>D. Trusteed surplus statement</li></ul>	12 14 15 16
4.	Losses and loss adjustment expenses	17
5.	Compliance with prior report on examination	17
6.	Summary of comments and recommendations	19



STATE OF NEW YORK INSURANCE DEPARTMENT 25 BEAVER STREET NEW YORK, NEW YORK 10004

March 16, 2011

Honorable James J. Wrynn Superintendent of Insurance Albany, New York 12257

Sir:

Pursuant to the requirements of the New York Insurance Law, and in compliance with the instructions contained in Appointment Number 30597 dated September 16, 2010 attached hereto, I have made an examination into the condition and affairs of Aviva Insurance Company of Canada, United States Branch ("U.S. Branch") as of December 31, 2009, and submit the following report thereon.

Wherever the designation "the Branch" appears herein without qualification, it should be understood to indicate Aviva Insurance Company of Canada, United States Branch.

Wherever the term "Department" appears herein without qualification, it should be understood to mean the New York Insurance Department.

The examination was conducted at the Branch's home office located at 2206 Eglinton Avenue East, Scarborough, Ontario, Canada M1L 4S8.

### 1. <u>SCOPE OF EXAMINATION</u>

The Department has performed a single-state examination of Aviva Insurance Company of Canada, United States Branch. The previous examination was conducted as of December 31, 2005. This examination covered the four year period from January 1, 2006 through December 31, 2009. Transactions occurring subsequent to this period were reviewed where deemed appropriate by the examiner.

This examination was conducted in accordance with the National Association of Insurance Commissioners ("NAIC") Financial Condition Examiners Handbook ("Handbook"), which requires that we plan and perform the examination to evaluate the financial condition and identify prospective risks of the Branch by obtaining information about the Branch including corporate governance, identifying and assessing inherent risks within the Branch and evaluating system controls and procedures used to mitigate those risks. This examination also includes assessing the principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation, management's compliance with Statutory Accounting Principles and annual statement instructions when applicable to domestic state regulations.

All financially significant accounts and activities of the Branch were considered in accordance with the risk-focused examination process. The examiners also relied upon audit work performed by the Branch's independent public accountants when appropriate.

This examination report includes a summary of significant findings for the following items as called for in the Financial Condition Examiners Handbook of the NAIC:

Significant subsequent events Branch history Corporate records Management and control Fidelity bonds and other insurance Territory and plan of operation Growth of Branch Loss experience Reinsurance Accounts and records Financial statements Summary of recommendations A review was also made to ascertain what action was taken by the Branch with regard to comments and recommendations contained in the prior report on examination.

This report on examination is confined to financial statements and comments on those matters that involve departures from laws, regulations or rules, or that are deemed to require explanation or description.

### 2. <u>DESCRIPTION OF BRANCH</u>

The Branch was licensed in the State of New York on December 31, 1978 as the United States Branch of Simcoe and Erie General Insurance Company, an insurer incorporated under the laws of the province of Ontario, Canada on February 26, 1959.

The Branch operated as a reinsurer only until 1985, when it discontinued underwriting and commenced the run off of its reinsurance operations. In June 1990, the Branch began writing surety business on a direct basis. The Branch discontinued writing surety in 2000.

On February 21, 1996, the Branch changed its name to GAN General Insurance Company, U.S. Branch ("GAN General"). On December 30, 1999, GAN General was purchased by CGU Insurance Company of Canada ("CGU"), and amalgamated into that Company. On March 23, 2000, the Branch changed its name to CGU Insurance Company of Canada, U.S. Branch.

Effective May 5, 2003, CGU Insurance Company of Canada changed its name to Aviva Insurance Company of Canada and the Branch adopted its current title.

#### A. <u>Management</u>

On September 22, 2000, the Branch appointed Mr. Kenneth Ottenbreit as its United States manager. For the period under examination, the Branch was managed by its Home Office, Aviva Insurance Company of Canada, located in Ontario, Canada. All expenses for the operation of the Branch were paid by the Home Office and there was no allocation of expenses to the Branch.

Pursuant to the Branch's charter and by-laws, management of the Branch is vested in a board of directors consisting of not less than nine nor more than twenty-one members. At December 31, 2009, the board of directors was comprised of the following eleven members:

Name and Residence	Principal Business Affiliation
Brian W. Barr	Chairman & Chief Executive Officer,
Orillia, Ontario	MedProDirect Inc.
J. Charles Caty Oakville, Ontario	Retired
Thomas C. Godlasky	President & Chief Executive Officer,
West Des Moines, IA	Aviva USA Corporation
Richard Hoskins Glencoe, IL	Executive Vice President & Chief Financial Officer, Aviva North America
David H. Laidley	Chairman Emeritus,
Westmount, Quebec	Deloitte & Touche LLP
M. Theresa McLeod Toronto, Ontario	Retired
J. William Rowley	Chairman Emeritus,
Toronto, Ontario	McMillan LLP
C. Wesley M. Scott Toronto, Ontario	Retired
Michael M. Shaw Calgary, Alberta	Retired
Robin L. Spencer	President & Chief Executive Officer,
Toronto, Ontario	Aviva Canada Inc.
Louise Vaillancourt-Chatillon	President,
Montreal, Quebec	LV Conseils

A review of the minutes of the board of directors' meetings held during the examination period indicated that the meetings were generally well attended and each board member has an acceptable record of attendance.

As of December 31, 2009, the principal officers of the Branch were as follows:

Name	Title
Robin L. Spencer James B. Falle	President & Chief Executive Officer Executive Vice President, Chief Financial Officer & Treasurer
Catherine A. Novick Chris Townsend	Senior Vice President & Chief Accountant Senior Vice President & Chief Actuary

Pursuant to the provisions of Section 1315 of the New York Insurance Law, an alien insurer is required to maintain in the United States, trusteed assets for the security of all its policyholders and creditors within the United States and to appoint a trustee of such assets. Under the terms of a deed of trust dated August 14, 1978, the Branch designated Citibank, NA as its United States trustee. The deed provides that legal title to the trusteed assets shall be vested in the trustee and authorizes the trustee to sell or collect any security or property and to invest or reinvest the proceeds thereof upon written direction of the manager.

Citibank, NA, is also the custodian of the required securities on deposit with the Superintendent pursuant to Section 1314 of the New York Insurance Law.

### B. <u>Territory and Plan of Operation</u>

As of December 31, 2009, the Branch was licensed to write business in New York only. As part of the sale of the GAN General to the CGU Insurance Group, the Branch submitted a new plan of operation. This plan included the relocation of the Branch's book of accounts and claim files to Ontario, Canada. This Department approved the plan on September 22, 2000.

As of the examination date, the Branch was authorized to transact the kinds of insurance as defined in the following numbered paragraphs of Section 1113(a) of the New York Insurance Law:

Paragraph	Line of Business
3	Accident & health
4	Fire
5	Miscellaneous property
6	Water damage
7	Burglary and theft
9	Boiler and machinery
12	Collision
13	Personal injury liability

5

Paragraph	Line of Business
14	Property damage liability
15	Workers' compensation and employers' liability
16	Fidelity and surety
17	Credit
19	Motor vehicle and aircraft physical damage
20	Marine and inland marine
21	Marine protection and indemnity

The Branch is also authorized to write such workers' compensation insurance as may be incident to coverages contemplated under paragraph 20 and 21 of Section 1113(a) of the New York Insurance Law, including the insurances described in the Longshoremen's and Harbor Workers' Compensation Act (Public Law No. 803, 69<sup>th</sup> Congress as amended; 33USC Section 901 it seq. as amended) to the extent permitted by certified copy of its charter document on file with this Department, provided, however, that the authority conferred by the license shall be limited to the writing of contracts issued for delivery in the United States, insuring risks of policyholders within the United States.

During the period under examination, the Branch did not have any direct premiums written.

### C. <u>Reinsurance</u>

The bulk of the Branch's business was the assumption of insurance from other companies. During the period of the examination, the Branch continued to run-off its assumed reinsurance business. All of its ceded reinsurance contracts have been in run-off since 1985.

Prior to the run-off, the Branch had structured its ceded reinsurance program to limit its maximum exposure to any one risk as follows:

Type of ContractCessionQuota shareEffective January 1, 1979 – June 30, 1982:<br/>80% of \$500,000 per occurrence in any one class of<br/>business per policy from any one original ceding<br/>company for all lines of business the branch is<br/>authorized to write except surety.

100% Authorized

6

Cession

Effective July 1, 1982 – December 31, 1983: 80% of the Branch's net liability under each and every contract of insurance and/or reinsurance issued by the Branch.

71.75% Authorized 28.25% Unauthorized

Effective January 1, 1984 – December 31, 1984: 56.25% of the Branch's net liability under each and every contract of insurance and/or reinsurance issued by the Branch.

73.4% Authorized26.6% Unauthorized

All ceded reinsurance agreements in effect prior to the run-off date were reviewed and found to contain the required clauses, including an insolvency clause meeting the requirements of Section 1308 of the New York Insurance Law.

A review of the Schedule F data reported by the Branch in its filed annual statement was found to accurately reflect its reinsurance transactions. Additionally, management has represented that all material ceded reinsurance agreements transfer both underwriting and timing risk as set forth in NAIC Accounting Practices and Procedures Manual Statements of Statutory Accounting Principles ("SSAP") No. 62. The Branch did not do a risk transfer analysis but did provide an attestation from the Branch's chief executive officer and chief financial officer pursuant to Department Circular Letter No. 8. Additionally, an examination review indicated that the Branch was not a party to any finite reinsurance agreements. All ceded reinsurance agreements were accounted for utilizing reinsurance accounting as set forth in SSAP No. 62.

### D. Holding Company System

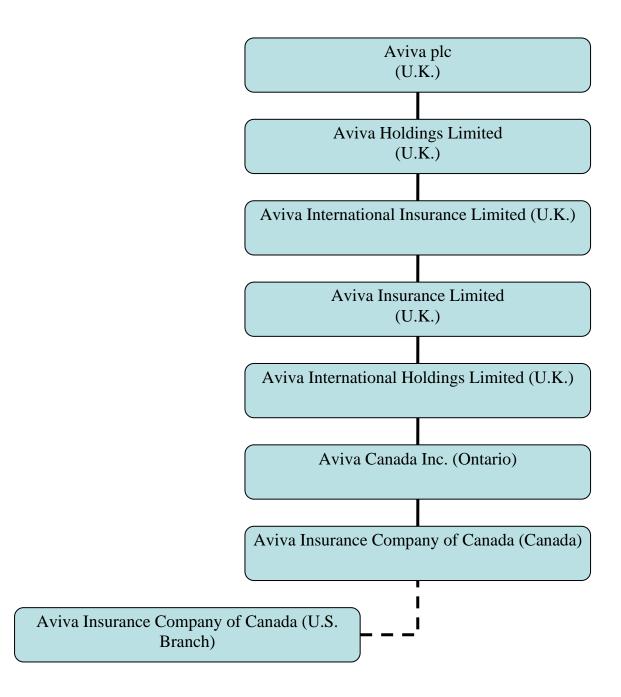
Aviva Insurance Company of Canada (U.S. Branch) is a member of a holding company system and is subject to the provisions of Article 15 of the New York Insurance Law. The immediate parent, Aviva Canada Inc., owns 100% of the issued and outstanding stock of Aviva Insurance Company of Canada (the "Home Office"). The ultimate parent is Aviva plc (UK).

Pursuant to Section 1502 of the New York Insurance Law, transactions between the Branch and the Home Office are exempted from the filing requirements of Article 15 of the New York Insurance Law.

A review of the holding company registration statements filed with this Department indicated that such filings were complete and were filed in a timely manner except for the 2006 statement. Pursuant to Part 80-1.4 of Department Regulation 52, all controlled insurers are required to file an annual holding company registration statement (Form HC1) within 120 days following the end of its ultimate holding company's fiscal year. The Company's 2006 HC1 was not filed until June 28, 2007, which was 59 days late.

It is recommended in the future that the Branch file its annual holding company registration statements in a timely manner pursuant to the provisions of Part 80-1.4 of Department Regulation 52.

The following is a partial organizational chart of the holding company system at December 31, 2009:



At December 31, 2009, the Branch was party to the following agreements with other members of its holding company system:

### Investment Management Agreement

Effective October 20, 2003, the Branch entered into an investment management agreement with Aviva Investment Canada, Inc., a corporation incorporated under the laws of the Province of Ontario, Canada. Pursuant to the agreement, Aviva Investment Canada, Inc. was appointed as the investment adviser to manage, invest and reinvest the Branch's investment portfolio for a management fee. This agreement was filed with the Department.

### E. <u>Significant Operating Ratios</u>

The following ratios have been computed as of December 31, 2009, based upon the results of this examination:

Net premiums written in 2009 as to surplus to policyholders	0%
Liabilities to liquid assets (cash and invested assets less investments in affiliates)	60%
Premiums in course of collection to surplus as regards policyholders	0%

All of the above ratios fall within the benchmark ranges set forth in the Insurance Regulatory Information System of the National Association of Insurance Commissioners.

The underwriting ratios were not calculated due to the fact that the Branch's business is in run off. Therefore, such ratios would not be meaningful.

### F. Accounts and Records

### Record Retention

The Branch reported ceded reinsurance activities in its filed 2009 Annual Statement with several reinsurers. The examiner requested copies of these reinsurance contracts. However, the Branch was only able to produce one of the reinsurance contracts.

It is recommended that the Branch maintain fully executed ceded reinsurance contacts of all active reinsurance contracts.

### Assumed Reinsurance Payable on Paid and Case Losses and Loss Adjustment Expenses

A review of the NAIC's Reinsurance Assumed Jumpstart report indicated several instances where other companies were reporting ceded balances recoverable from the Branch, but the Branch was reporting \$0 or a lesser amount payable to the corresponding companies. Some of the items were determined to be timing differences and others were determined to have resulted from the ceding companies incorrectly coding the recoverables as due from the Branch rather than from Aviva Canada. The Branch was unable to resolve seven discrepancies totaling approximately \$1.5 million.

It is recommended that the Branch resolve the remaining discrepancies between itself and the ceding companies to determine if it has any unreported liabilities for assumed reinsurance balances payable.

## 3. FINANCIAL STATEMENTS

## A Balance Sheet

The following shows the assets, liabilities and surplus as regards policyholders as of December 31, 2009 as determined by this examination and as reported by the Branch:

Assets	Assets	Net Admitted <u>Assets</u>	Net Admitted <u>Assets</u>
Bonds	\$12,038,956	\$12,038,956	\$12,038,956
Cash, cash equivalents and short-term investments	5,423,156	5,423,156	5,423,156
Investment income due and accrued	39,401	39,401	39,401
Amounts recoverable from reinsurers	1,611,399	1,611,399	1,611,399
Funds held by or deposited with reinsured companies	1,899	1,899	1,899
Total assets	<u>\$19,114,811</u>	<u>\$19,114,811</u>	<u>\$19,114,811</u>

## Liabilities, Surplus and Other Funds

## **Liabilities**

Losses and loss adjustment expenses Reinsurance payable on paid losses and loss adjustment expenses Other expenses (excluding taxes, licenses and fees) Funds held by company under reinsurance treaties Amounts withheld or retained by company for account of others Provision for reinsurance		\$ 5,284,434 3,993,931 65,025 960,045 4,009 235,000
Total liabilities		\$ <u>10,542,444</u>
Surplus and Other Funds Statutory deposits Unassigned funds (surplus)	\$ 250,000 <u>8,322,367</u>	
Surplus as regards policyholders		\$ <u>8,572,367</u>
Total liabilities, surplus and other funds		\$ <u>19,114,811</u>

<u>NOTE</u>: The Branch has not been audited by the Internal Revenue Service since it became licensed in this state. The examiner is unaware of any potential exposure of the Branch to any tax assessment and no liability has been established herein relative to such contingency.

## B. <u>Statement of Income</u>

Surplus as regards policyholders increased \$1,815,141 during the four-year examination period January 1, 2006 through December 31, 2009, detailed as follows:

Underwriting Income		
Premiums earned		\$ 4,625
Deductions: Losses and loss adjustment expenses incurred Other underwriting expenses incurred	\$ 264,210 <u>336,136</u>	
Total underwriting deductions		<u>600,346</u>
Net underwriting gain or (loss)		\$ (595,721)
Investment Income		
Net investment income earned	<u>\$ 2,541,998</u>	
Net investment gain or (loss)		2,541,998
Other Income		
Aggregate write-ins for miscellaneous income	<u>\$ 14</u>	
Total other income		14
Net income before dividends to policyholders and before federal and foreign income taxes		\$1,946,291
Federal and foreign income taxes incurred		123,919
Net income (loss)		<u>\$1,822,372</u>

## C. <u>Capital and Surplus</u>

# Surplus as regards policyholders per report on examination as of December 31, 2005

\$6,757,226

	Gains in <u>Surplus</u>	Losses in <u>Surplus</u>	
Net income	\$1,822,372	\$ 0	
Change in provision for reinsurance	0	7,231	
Total gains and losses	\$ <u>1,822,372</u>	\$ <u>7,231</u>	
Net increase (decrease) in surplus			<u>1,815,141</u>

Surplus as regards policyholders per report on examination as of December 31, 2009

\$8,572,367

### D. Trusteed Surplus Statement

The following statement shows the trusteed surplus of the Branch calculated in accordance with Section 1312 of the New York Insurance Law and as determined by this examination:

### Assets

Securities deposited with state insurance departments for the protection of all policyholders and creditors within the United States: New York \$878,902 Cash \$5,636 Accrued interest income 7,347 Total \$ 891,885 Vested in and held by United States Trustee for the protection of all of the Branch's policyholders and creditors within the United States: Bonds \$11,160,054 Cash 3,262,608 Accrued interest income 32,053 Total 14,454,715 Total gross trusteed assets \$15,346,600 Liabilities Liabilities as determined by this examination \$10,542,444 Deductions from Liabilities: Reinsurance recoverable on paid losses and loss adjustment expenses: Authorized companies \$1,794,806 Total deductions 1,794,806 Net liabilities (per Section \$8,747,638 1312) Trusteed surplus (per Section 1312) 6,598,962 Total liabilities and trusteed surplus \$15,346,600

### 4. LOSSES AND LOSS ADJUSTMENT EXPENSES

The examination liability for the captioned items of \$5,284,434 is the same as reported by the Branch as of December 31, 2009. The examination analysis was conducted in accordance with generally accepted actuarial principles and practices and was based on statistical information contained in the Branch's internal records and in its filed annual statements.

Data anomalies were found in the Branch's 2009 Notes to Financial Statement (Asbestos & Environmental). The Branch responded that these anomalies were partially due to errors made during reporting and partially as a result of re-negotiation.

Also, the Department observed negative "Loss & Loss adjustment expenses" payments during 2009 as reported in the Branch's 2009 Schedule P - Part 1 Summary. The Branch responded that this is due to the timing difference in booking accounts.

Based on the above, it is recommended that the actuarial report comply with Paragraph 7 of the Actuarial Opinion section of NAIC instructions, which states in part as follows:

"The technical component should provide sufficient documentation and disclosure for another actuary practicing in the same field to evaluate the work. This technical component must show the analysis from the basic data, e.g., loss triangles, to the conclusions."

It is also recommended that the technical discussions in the actuarial report include sufficient documentation and disclosure for another actuary practicing in the same field to evaluate the analysis.

The prior report on examination contained eight recommendations as follows (page numbers refer to the prior report):

## **ITEM**

## PAGE NO.

A. <u>Trusteed Surplus Impairment</u>

It was recommended that the Branch deposit additional qualifying assets 1, 18 with its United States trustee to eliminate the remaining impairment.

The Branch has complied with this recommendation.

- B. <u>Reinsurance Letters of Credit</u>
  - It was recommended that the Branch amend its letter of credit with QBE
     Insurance and Reinsurance Ltd. to change the name of the beneficiary to
     Aviva Insurance Company of Canada (U.S. Branch), which is the legal
     name of the Branch.

The Branch has drawn down on this letter of credit. Therefore, this recommendation is no longer applicable.

ii. It was recommended that the Branch report letters of credit in U.S. 8 dollars in its filed financial statements.

The Branch has complied with this recommendation.

- C. Holding Company System
  - i. Investment Management Agreement

It was recommended that the Investment Management Agreement 10 between the Branch and Aviva Investment Canada Inc. be submitted to this Department for approval pursuant to Section 1505(d) of the New York Insurance Law.

The Branch has complied with this recommendation.

ii. Expense Allocation Agreement

It was recommended that the Branch enter into a management 10 agreement with its Home Office setting forth the services to be performed and the compensation to be paid by the Branch to its Home Office.

Given the relatively small size of the US Branch operations, and the fact that the Home Office is providing the runoff services to the Branch at no cost, we have reconsidered this recommendation and no longer believe a management agreement is necessary.

### D. <u>Accounts and Records</u>

### Custodian Agreement

It was recommended that the Branch amend its custodial agreement to 13 include the safeguards and provisions per the NAIC Financial Condition Examiners Handbook Part 1, Section IV-J.

The Branch has complied with this recommendation.

### E. Losses and Loss Adjustment Expenses

It was recommended that the Branch provide to this Department 19 sufficient documentation for the Department actuary to properly evaluate the Actuarial Report of the Branch.

The Branch has not complied with this recommendation. A similar comment is made in this report.

### F. Funds Held by Company Under Reinsurance Treaties

It was recommended that the Branch reports funds held in its annual 20 statements in accordance with NAIC's Annual Statement Instructions.

The Branch has complied with this recommendation starting with the 2010 annual statement.

## 6. <u>SUMMARY OF COMMENTS AND RECOMMENDATIONS</u>

### ITEM

### PAGE NO.

### A. <u>Holding Company</u>

It is recommended in the future that the Branch file its annual holding 8 company registration statements in a timely manner pursuant to the provisions of Part 80-1.4 of Department Regulation 52.

### B. Accounts and Records

- i. It is recommended that the Branch maintain fully executed ceded 11 reinsurance contacts of all active reinsurance contracts.
- ii. It is recommended that the Branch resolve the remaining discrepancies 11 between itself and the ceding companies to determine if it has any unreported liabilities for assumed reinsurance balances payable.

## C. Losses and Loss Adjustment Expenses

- i. It is recommended that the actuarial report comply with Paragraph 7 of 17 the Actuarial Opinion section of NAIC instructions.
- ii. It is recommended that the technical discussions in the actuarial report 17 include sufficient documentation and disclosure for another actuary practicing in the same field to evaluate the analysis.

Respectfully submitted,

/s/ Sheik H. Mohamed, Senior Insurance Examiner

STATE OF NEW YORK ) )ss: COUNTY OF ALBANY )

<u>SHEIK H. MOHAMED</u>, being duly sworn, deposes and says that the foregoing report, subscribed by him, is true to the best of his knowledge and belief.

/s/ Sheik H. Mohamed

Subscribed and sworn to before me

this\_\_\_\_\_ day of \_\_\_\_\_, 2011.

# STATE OF NEW YORK INSURANCE DEPARTMENT

*I*, <u>James J. Wrynn</u> Superintendent of Insurance of the State of New York, pursuant to the provisions of the Insurance Law, do hereby appoint:

## Sheik Mohamed

as proper person to examine into the affairs of the

## **AVIVA INSURANCE COMPANY OF CANADA**

### UNITED STATES BRANCH

and to make a report to me in writing of the condition of the said

### Branch

with such other information as he shall deem requisite.

In Witness Whereof, I have hereunto subscribed by the name and affixed the official Seal of this Department, at the City of New York,

this 16th day of September, 2010



Superintendent of Insurance