NEW YORK STATE DEPARTMENT OF FINANCIAL SERVICES

REPORT ON EXAMINATION

OF THE

SEGREGATED GIFT ANNUITY FUND

OF THE

AMERICAN MUSEUM OF NATURAL HISTORY

CONDITION: DECEMBER 31, 2014

DATE OF REPORT: SEPTEMBER 8, 2015
NEW YORK STATE DEPARTMENT OF FINANCIAL SERVICES

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EXAMINER: HASAN AHMED
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Honorable Maria T. Vullo  
Superintendent of Financial Services  
New York, New York 10004

Madam:

In accordance with instructions contained in Appointment No. 31302, dated August 14, 2015 and annexed hereto, an examination has been made into the condition and affairs of the Segregated Gift Annuity Fund of the American Museum of Natural History, hereinafter referred to as the “Fund,” at its home office located at Central Park West at 79th Street, New York, New York 10024.

Wherever “Department” appears in this report, it refers to the New York State Department of Financial Services.

The report indicating the results of this examination is respectfully submitted.
1. EXECUTIVE SUMMARY

The examiner recommends that the Fund diversify its investment holdings. (See item 4 of this report)

The examiner’s review of the Fund’s treatment of annuitants did not reveal significant instances which deviated from the New York Insurance Law, Department regulations and circular letters and the operating rules of the Fund. (See item 5 of this report)
2. SCOPE OF EXAMINATION

The prior examination was conducted as of December 31, 2009. This examination covers the period from January 1, 2010 through December 31, 2014. As necessary, the examiner reviewed transactions occurring subsequent to December 31, 2014 but prior to the date of this report (i.e., the completion date of the examination).

The examination comprised a verification of assets and liabilities as of December 31, 2014 to determine whether the Fund’s filed 2014 annual statement fairly presents its financial condition. The examiner reviewed the Fund’s income and disbursements necessary to accomplish such verification. The examiner reviewed the prior report on examination which did not contain any violations, recommendations or comments.

This report on examination is confined to financial statements and comments on those matters which involve departure from laws, regulations, or rules or which require explanation or description.
3. **DESCRIPTION OF FUND**

The American Museum of Natural History (the “Museum”) is organized for the purpose of: establishing and maintaining, in New York City, a museum and library of natural history; encouraging and developing the study of natural science; and advancing the general knowledge of kindred subjects, and to that end, furnishing popular instruction. Under the provisions of its by-laws, the Museum is permitted to issue gift annuity agreements and it has done so since 1993. A special permit was granted to the Museum by the Department on September 18, 1995, authorizing it to issue gift annuity agreements as specified in Section 1110 of the New York Insurance Law.

The majority of the Fund’s financial functions were outsourced to State Street Bank and Trust Company of Boston, Massachusetts (“State Street Bank”) during the examination period. State Street Bank performed the following functions: calculating the reserves and admitted assets; investing the assets; record keeping; and preparing and mailing annuity payments. The Fund solicits the gifts, prepares the annuity agreements, and receives the gifts from annuitants.

The management of the Museum and the Fund and all of its affairs and property are entrusted to a board of trustees. The number of trustees is limited to 75 regular voting trustees. As of December 31, 2014, the board consisted of 50 trustees. The trustees elect a Chairman, one or more Vice Chairmen, a Secretary, and a Treasurer. The President is appointed for a fixed term. The nomination and election procedures of the trustees and their term of office are set by the by-laws.
4. SIGNIFICANT FINANCIAL INFORMATION

The following table indicates the Fund’s financial growth during the period under review:

<table>
<thead>
<tr>
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<th>December 31, 2009</th>
<th>December 31, 2014</th>
<th>Increase</th>
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<tr>
<td>Admitted assets</td>
<td>$4,248,092</td>
<td>$5,729,148</td>
<td>$1,481,056</td>
</tr>
<tr>
<td>Liabilities</td>
<td>$2,970,535</td>
<td>$3,835,143</td>
<td>$864,608</td>
</tr>
<tr>
<td>Minimum required fund balance</td>
<td>$297,054</td>
<td>$383,514</td>
<td>$86,460</td>
</tr>
<tr>
<td>Excess fund balance (surplus)</td>
<td>980,503</td>
<td>1,510,491</td>
<td>529,988</td>
</tr>
<tr>
<td>Total annuity fund balance</td>
<td>$1,277,557</td>
<td>$1,894,005</td>
<td>$616,448</td>
</tr>
<tr>
<td>Total liabilities and annuity fund balance</td>
<td>$4,248,092</td>
<td>$5,729,148</td>
<td>$1,481,056</td>
</tr>
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</table>

Note: Any differences are due to rounding.

The increase in assets, liabilities and annuity fund balance reflects an increase in the total number of annuities in force. Annuities increased from 123 with annual payment amounts of $426,209 as of December 31, 2009 to a total of 134 with annual payment amounts of $528,512 as of December 31, 2014.

The increase in assets and annuity fund balance is also attributable to an increase in the market value of investments in common stocks. Specifically, the Fund reported unrealized capital gains of $489,781 in 2012 and $571,431 in 2013.

The Fund’s admitted assets, as of December 31, 2014, were mainly invested in common stocks (98.19%).

Section 1409(a) of the New York Insurance Law states,

“(a) Except as more specifically provided in this chapter, no domestic insurer shall have more than ten percent of its admitted assets as shown by its last statement on file with the superintendent invested in, or loaned upon, the securities (including for this purpose certificates of deposit, partnership interests and other equity interests) of any one institution.”

According to the 2014 annual statement on file, the Fund reported: 29.15% invested in the securities of Passive Intermediate Government mutual fund; 22.07% invested in the securities of
International Alpha Select Common Trust Fund (“CTF”); and 20.01% invested in the securities of S&P 500 CTF. The Fund’s current concentration in the three funds makes it highly unlikely that the Fund’s other assets could provide a variability to offset the risks inherent in the funds.

The examiner recommends that the Fund diversify its investment holdings. A trustee using reasonable care, skill and caution should diversify the Fund’s assets. A diversification is proper when it disperses the investments’ risks consistent with the Investment Strategy Statement’s (“ISS”) risk, return, and time horizon objectives, and the various risks in the portfolio offset each other. Section 1409 of the New York Insurance Law is instructive. Limiting exposure to any assets of any one institution to ten percent of admitted assets would reasonably assure that the risks in the investment in that institution are offset by the rest of the portfolio. If the trustee has determined that it is in the interests of the beneficiaries not to diversify, then it should memorialize the reasons for that determination in terms of the ISS’s risk, return, and time horizon parameters.
5. TREATMENT OF ANNUITANTS

The examiner reviewed a sample of annuity files to determine whether the annuitants were treated fairly and in accordance with the provisions of the annuity agreements. The examination also consisted of a review of the various controls involved, a check of the accuracy of the computations and the tracing of accounting data to the books of account. Based upon the sample reviewed, no significant findings were noted.
6. SUMMARY AND CONCLUSIONS

Following is the recommendation contained in this report:

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<td>The examiner recommends that the Fund diversify its investment holdings.</td>
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Respectfully submitted,

/s/

Hasan Ahmed
Insurance Examiner

STATE OF NEW YORK )
COUNTY OF NEW YORK )

Hasan Ahmed, being duly sworn, deposes and says that the foregoing report, subscribed by him, is true to the best of his knowledge and belief.

/s/

Hasan Ahmed

Subscribed and sworn to before me

this _______ day of __________________
NEW YORK STATE

DEPARTMENT OF FINANCIAL SERVICES

I, ANTHONY J. ALBANESE, Acting Superintendent of Financial Services of the State of New York, pursuant to the provisions of the Financial Services Law and the Insurance Law, do hereby appoint:

HASAN AHMED

as a proper person to examine the affairs of the

SEGREGATED GIFT ANNUITY FUND OF THE

AMERICAN MUSEUM OF NATURAL HISTORY

and to make a report to me in writing of the condition of said FUND

with such other information as he shall deem requisite.

In Witness Whereof, I have hereunto subscribed my name and affixed the official Seal of the Department at the City of New York

this 14th day of August, 2015

ANTHONY J. ALBANESE
Acting Superintendent of Financial Services

By:  

MARK MCLEOD
ASSISTANT CHIEF - LIFE BUREAU