



**REPORT ON EXAMINATION  
OF THE  
SEGREGATED GIFT ANNUITY FUND  
OF THE  
AMERICAN BIBLE SOCIETY**

**AS OF December 31, 2021**

**EXAMINER: Manish Gera**

**DATE OF REPORT: August 2, 2023**

NEW YORK STATE DEPARTMENT OF FINANCIAL SERVICES

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KATHY HOCHUL  
Governor



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ADRIENNE A. HARRIS  
Superintendent

October 17, 2023

Honorable Adrienne A. Harris  
Superintendent of Financial Services  
New York, New York 10004

Madam:

In accordance with instructions contained in Appointment No. 32364, dated November 2, 2022 and annexed hereto, an examination has been made into the condition and affairs of the Segregated Gift Annuity Fund of the American Bible Society. The Fund's home office is located at 101 North Independence Mall East, Philadelphia, PA 19106-2155.

The report indicating the results of this examination is respectfully submitted.

## 1. EXECUTIVE SUMMARY

The examiner recommends that the Fund review at least annually its written investment policy setting forth guidelines on investments and delegation of management and the conformance of its delegees to that investment policy and statutory guidance and that it memorialize those reviews in either board minutes or materials. (See item 4A of this report)

The examiner's review of the Fund's treatment of annuitants did not reveal significant instances which deviated from the New York Insurance Law, Department regulations and circular letters and the operating rules of the Fund. (See item 6 of this report)

## 2. SCOPE OF EXAMINATION

This Scope of Examination summarizes the nature of the Superintendent of the Department of Financial Services' examination and assessment of the American Bible Society. Segregated Gift Annuity Fund (the "Fund") through which American Bible Society (the "Society") provides annuity benefits.

The prior examination was conducted as of December 31, 2016. This examination covers the period from January 1, 2017 through December 31, 2021. As necessary, the examiner reviewed transactions occurring subsequent to December 31, 2021 but prior to the date of this report (i.e., the completion date of the examination).

This report outlines DFS's supervisory expectations or priorities and articulates DFS's general views regarding the exceptional circumstances where the Foundation or Fund, in relation to their annuity activities, could have better satisfied statutory standards or to adhered to practices or methods of dealing that are regularly observed among similar circumstances.

The Fund is subject to the solvency and examination requirements of New York Insurance Law § 1110 and of New York Insurance Law articles 1, 2, 3, 25, and 74.

The investment of the Fund's required admitted assets is subject to N.Y. Estates, Powers and Trust Law § 11-2.3. The investment of the remainder of the Fund's admitted assets is subject to N.Y. Not-for-Profit Corporation Law Article 5-a. Both establish that the trustees are to invest the assets consistent with prudent person standards.

The examination comprised a verification of assets and liabilities as of December 31, 2021 to determine whether the Fund's filed 2021 annual statement fairly presents its financial condition. The examiner reviewed the Fund's income and disbursements necessary to accomplish such verification. The examiner also reviewed the corrective actions taken by the Fund with respect to the violations, recommendations and/or comments contained in the prior report on examination. The results of such review are contained in item 7 of this report.

### 3. DESCRIPTION OF FUND

#### A. History

The American Bible Society is organized for the purpose of publishing and promoting the general circulation of the Holy Scriptures without doctrinal note or comment and without profit. The Society established the Fund to issue gift annuity agreements in return for gifts from donors in 1843. The Superintendent of Insurance granted to the Society a Charitable Annuity Society special permit on May 9, 1940.

#### B. Structure

The Fund is overseen by the Society's board of trustees. The Society handles marketing, the issuance and management of contracts, and the closing of gift annuities with donors.

#### C. Assets under the Board of Trustees

As of the June 30, 2021 audited financial statement, the Society's Board of Trustees oversaw an endowment consisting of 450 individual funds comprising \$644,123,812 in total assets. The Fund, as of December 31, 2021, held total admitted assets of \$26,320,870.

#### D. Third-party Payment Service Provider

BNY Mellon Bank ("BNY Mellon") is the Fund's custodian and investment manager. BNY Mellon prepares annual statements for the Society's review and filing, administers annuity benefit payments to annuitants, and is also responsible for the production of tax forms.

#### 4. INVESTMENT REVIEW

##### A. Investment Policy Statement

New York Estate Powers and Trust Law § 11-2.3(b)(3)(A) requires trustees to “pursue an overall investment strategy to enable the trustee[s] to make appropriate present and future distributions to or for the benefit of the beneficiaries under the governing instrument, in accordance with risk and return objectives reasonably suited to the entire portfolio.”

New York Not-for-Profit Corporation Law § 552(e)(2) requires institutions to adopt “an overall investment strategy having risk and return objectives reasonably suited to the fund and to the institution.” New York Not-for-Profit Corporation Law § 552(f) provides that each “institution shall adopt a written investment policy setting forth guidelines on investments ... and delegation of management and investment functions in accord with the standards of this article.”

BNY Mellon is the Fund’s investment adviser and custodian.

BNY Mellon prepared and provided a form investment policy statement (“IPS”) to the Fund. The Fund adopted that form as its IPS.

The examiner recommends that the Fund review at least annually its written investment policy setting forth guidelines on investments and delegation of management and the conformance of its delegees to that investment policy and statutory guidance and that it memorialize those reviews in either board minutes or materials.



## 5. ASSETS & LIABILITIES SUMMARY

The following summary table indicates the growth (decline) in various categories of the Fund's assets, liabilities, and fund balance during the period under review:

	<u>December 31,</u> <u>2016</u>	<u>December 31,</u> <u>2021</u>	<u>Increase</u> <u>(Decrease)</u>
Admitted assets	<u>\$30,258,892</u>	<u>\$26,320,870</u>	<u>\$(3,938,022)</u>
Liabilities	<u>\$24,253,461</u>	<u>\$17,922,932</u>	<u>\$(6,330,529)</u>
Minimum required fund balance	\$ 2,425,346	\$ 1,792,293	\$ (633,053)
Excess fund balance (surplus)	<u>3,580,085</u>	<u>6,605,645</u>	<u>3,025,560</u>
Total annuity fund balance	<u>\$ 6,005,431</u>	<u>\$ 8,397,938</u>	<u>\$ 2,392,507</u>
Total liabilities and annuity fund balance	<u>\$30,258,892</u>	<u>\$26,320,870</u>	<u>\$(3,938,022)</u>

The decrease in assets and liabilities reflects a decrease in the total number of annuities in force. Annuities decreased from 7,206 with annual payment amounts of \$2,913,921 as of December 31, 2016 to a total of 5,777 with annual payment amounts of \$2,001,077 as of December 31, 2021. The increase in annuity fund balance is a result of investment gains.

The Fund's admitted assets, as of December 31, 2021, were invested mainly in bonds (43.71%) and equity securities (53.33%).

## 6. TREATMENT OF ANNUITANTS

The examiner reviewed a sample of annuity files to determine whether the annuitants were treated fairly and in accordance with the provisions of the annuity agreements. The examination also consisted of a review of the various controls involved, a check of the accuracy of the computations and the tracing of accounting data to the books of account.

Based upon the sample reviewed, no significant findings were noted.

## 7. PRIOR REPORT SUMMARY AND CONCLUSIONS

Following are the violation and recommendations contained in the prior report on examination and the subsequent actions taken by the Fund in response to each citation:

<u>Item</u>	<u>Description</u>
A	<p>The Fund violated Section 1110(a) of the New York Insurance Law by using gift annuity agreement forms that differed from the gift annuity agreement forms that were filed with the Superintendent.</p> <p>The Fund uses forms that were filed with the Superintendent.</p>
B	<p>The examiner recommends that the Fund file with the Superintendent all gift annuity agreement forms that were used and not previously filed with the Superintendent.</p> <p>The Fund has complied with the recommendation.</p>
C	<p>The examiner recommends that upon the death of an annuitant, the Fund obtain and maintain a death certificate or other reliable documentary evidence that supports such information terminating an annuity contract, and document such proof in the annuitant file.</p> <p>The Fund has complied with the recommendation.</p>
D	<p>The examiner recommends that the Fund prepare and maintain a trial balance, general ledger, and transaction registers that reconcile to its filed annual statements, or else maintain and provide supporting workpapers that reconcile the annual statement to existing books and records.</p> <p>The Fund has complied with the recommendation.</p>

8. SUMMARY AND CONCLUSIONS

Following is the recommendation contained in this report:

<u>Item</u>	<u>Description</u>	<u>Page No(s).</u>
A	The examiner recommends that the Fund review at least annually its written investment policy setting forth guidelines on investments and delegation of management and the conformance of its delegees to that investment policy and statutory guidance and that it memorialize those reviews in either board minutes or materials.	5

Respectfully submitted,

\_\_\_\_\_/s/  
Manish Gera  
Insurance Examiner

STATE OF NEW YORK     )  
  )SS:  
COUNTY OF NEW YORK    )

MANISH GERA, being duly sworn, deposes and says that the foregoing report, subscribed by him, is true to the best of her knowledge and belief.

\_\_\_\_\_/s/  
Manish Gera

Subscribed and sworn to before me  
this \_\_\_\_\_ day of \_\_\_\_\_

*APPOINTMENT NO. 32364*

*NEW YORK STATE*

***DEPARTMENT OF FINANCIAL SERVICES***

*I, ADRIENNE A. HARRIS, Superintendent of Financial Services of the State of New York, pursuant to the provisions of the Financial Services Law and the Insurance Law, do hereby appoint:*

***MANISH GERA***

*as a proper person to examine the affairs of the*

***SEGREGATED GIFT ANNUITY FUND OF THE  
AMERICAN BIBLE SOCIETY***

*and to make a report to me in writing of the condition of said*

***FUND***

*with such other information as he shall deem requisite.*

*In Witness Whereof, I have hereunto subscribed my name  
and affixed the official Seal of the Department  
at the City of New York*

*this 2nd day of November, 2022*

*ADRIENNE A. HARRIS  
Superintendent of Financial Services*

*By:*



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*MARK MCLEOD  
DEPUTY CHIEF - LIFE BUREAU*

