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## **Announcement of Intention to Fill a Job Vacancy**

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### **Central Point of Contact for M&T Bank (Director Financial Services Programs 2, SG-33)**

**Location:** Albany or NYC

**Business Unit:** Community and Regional Banks

**Negotiating Unit:** Professional, Scientific and Technical (PEF)

Please note that a change in negotiating unit may affect your salary, insurance and other benefits.

**Salary:** The starting salary for this position is \$141,509 with periodic increases up to \$170,993.

**Positions located within the New York City metropolitan area, as well as Suffolk, Nassau, Rockland, and Westchester Counties, are also eligible to receive an additional \$3,400 annual downstate adjustment.**

**Appointment Status:** Contingent Permanent

**Appointment to this position is pending Governor Appointment's Office and Division of Budget approval.**

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The New York State Department of Financial Services seeks to build an equitable, transparent, and resilient financial system that benefits individuals and supports business. Through engagement, data-driven regulation and policy, and operational excellence, the Department and its employees are responsible for empowering consumers and protecting them from financial harm; ensuring the health of the entities we regulate; driving economic growth in New York through responsible innovation; and preserving the stability of the global financial system.

The Department of Financial Services is seeking candidates for the position of Central Point of Contact for M&T Bank in Community and Regional Banks. Duties include, but are not limited to, the following:

- Serves as Examiner-in-Charge (EIC) or Central-Point-of-Contact (CPC) for large sized complex institutions with the responsibility for planning and organizing annual examinations, targets and visitations;
- Works closely with Federal counterparts to establish annual supervisory plans, coordinates examination schedules, conducts joint examinations and processes joint examination reports, and issues supervisory letters to institutions;
- Prepares the risk assessment, risk matrix, staff utilization schedule, and the examination scope and procedures based upon the institution's risk profile, information in the previous examination report, workpapers, correspondence, internal departmental memoranda and directives from Department management;
- Conducts reviews and visitations as part of an examination or continuous monitoring activities including conducting testing of areas such as: asset quality, earnings, capital, internal audit, BSA/AML, information technology, liquidity and funds management and sensitivity to market risk, among other risk areas. This would include being onsite at institutions for meetings, presentations and during examinations;
- As CPC, attends continuous monitoring meetings with institution management and prepares memoranda to update Team Leaders and Assistant Deputies on key risk areas and emerging issues facing the institution, while ensuring escalation of significant matters to CRB management;
- Serves as liaison between the institution and the Department;
- Requests information from bank management about policy or operating changes that could influence examination procedures and supervision of the institution;
- Monitors examination progress and provides guidance to subordinates and adhere to time schedules. Reviews the assignments of assisting examiners, providing constructive critical analysis of their work;

- Reviews and analyzes all examination report schedules, supporting comments and workpapers submitted by assisting examiners to identify any risks present which may impact the institution;
- As an EIC, submits an accurate, comprehensive report of examination of the financial condition of the entity, complete with narrative and analytical presentations on the various operations of the institution, with suggestions or recommendations to the senior management team and board of directors on corrective measures that need to be taken to address identified weaknesses or deficiencies;
- Reviews apparent violations of law or regulation, discusses each case with assisting examiners and institution management, determines what documents and records should be assembled to complete a review and analysis and, if necessary, asks for and reviews the opinion of institution counsel;
- Travel may be required, including potential overnight travel; and
- Other duties as assigned.

#### **Appointment method:**

Candidates must meet the minimum qualifications listed below in order to be eligible for appointment.

#### **Non-Competitive:**

Non Competitive: A Bachelor's Degree in accounting, actuarial sciences, auditing, banking, business, business administration, business and technology, commerce, computer information systems, computer science, consumer sciences, criminal justice, cyber security, econometrics, economics, finance, financial administration, health, health administration, information systems, information systems engineering, information technology, internal controls, international or public affairs, law, market analysis, mathematics, public administration, public policy, risk management, statistics, taxation, or technology and eight (8) years of financial services experience with: 1) a regulated entity who has a regional, national and/or international presence; or 2) a governmental regulatory entity. This experience must include practical and technical knowledge about State, federal and/or international financial services laws, rules and regulations. Three (3) years of the experience must have been at a managerial level.

Substitutions: A J.D. or a Master's Degree may substitute for one (1) year of specialized experience; and a Ph.D. may substitute for two (2) years of specialized experience.

**To Apply:** Interested qualified candidates must submit a resume and letter of interest **no later than December 26, 2024** to the email address listed below. Please include the Box # (**Box CPCMTB-DFSP2-10050**) in the subject line of your email to ensure receipt of your application. **Email submissions are preferred.**

Kara Waters  
Box CPCMTB-DFSP2-10050  
New York State Department of Financial Services  
Office of Human Resources Management  
One Commerce Plaza, Suite 301  
Albany, NY 12257  
Email: NCE.Notifications@dfs.ny.gov  
Fax: (518) 402-5071

**All candidates that apply may not be scheduled for an interview.**

#### **Public Service Loan Forgiveness**

Employment with New York State qualifies an individual for Public Service Loan Forgiveness (PSLF). This program forgives the remaining balance on any Direct Student Loans after you have made 120 qualifying monthly payments while working full-time for a U.S. federal, state, local, or tribal government or not-for-profit organization. To learn more about the program and whether you would qualify, please visit: <https://studentaid.gov/manage-loans/forgiveness-cancellation/public-service>

#### **AMERICANS WITH DISABILITIES ACT: REASONABLE ACCOMMODATIONS**

Under the Americans with Disabilities Act (ADA), the Department of Financial Services is required to provide reasonable accommodation for known physical or mental limitations of an otherwise qualified applicant with a disability if an accommodation would enable the applicant to perform the essential functions of the job. If the accommodation would constitute an undue hardship on the operations of the agency, the agency is not required to provide it.

All people with disabilities are encouraged to apply to all jobs for which they meet the minimum qualifications.

***Pursuant to Executive Order 161, no State entity, as defined by the Executive Order, is permitted to ask, or mandate, in any form, that an applicant for employment provide his or her current compensation, or any prior compensation history, until such time as the applicant is extended a conditional offer of employment with compensation. If such information has been requested from you before such time, please contact the Office of Employee Relations at (518) 473-3130 or via email at [response@oer.ny.gov](mailto:response@oer.ny.gov).***